

SERVICE PARTS AND ACCESSORIES LETTER

STINSON DIVISION
CONSOLIDATED VULTEE AIRCRAFT CORPORATION
WAYNE, MICHIGAN

TO: Stinson Distributors and Dealers

LETTER NO.: 25

TITLE: Willard Batteries

PAGE 1 OF 1

DATE: February 16, 1948

Gentlemen:

The Willard Safety-Fill, Manifold-Vent Battery, Type AW-12-25, was adopted as standard equipment for Stinson Aircraft after exhaustive engineering analysis and performance tests.

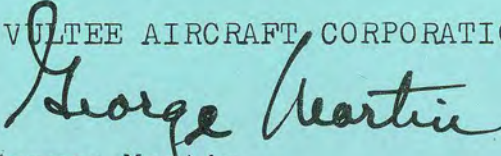
In addition to their general quality and performance characteristics, another important feature of these batteries is the fact that C.A.A. authorizes their installation without the special enclosed battery boxes otherwise required. This feature eliminates any necessity of stocking batteries in several types and sizes to fit the battery boxes in various makes and models of aircraft. By stocking only one or two Willard Safety-Fill, Manifold-Vent Batteries, and a few of the new adjustable Willard Aircraft Battery Hold-Down Cradles, you can now sell 12-volt battery replacements for all makes and models of personal aircraft - in addition to Stinsons - regardless of previous battery or battery box sizes.

In view of the consequent small inventory investment, rapid turnover and excellent profit possibilities afforded by these batteries, we feel that every Stinson Dealer should regularly carry in stock at least one or two Type AW-12-25 Willard Safety-Fill, Manifold-Vent Batteries, fully charged and available for immediate replacement sales to Stinson (and other) aircraft owners. Willard factory representatives will call on all Stinson Distributors for the purpose of discussing battery sales and service arrangements where mutually desirable. A nearby Willard Distributor will also call on each Stinson Dealer to help effect local arrangements necessary for proper retail battery sales and service to Stinson owners.

If you should require batteries pending completion of these Willard arrangements, orders for the Willard Type AW-12-25 Battery, Part No. 7885, will be accepted at the Stinson factory and shipped from our stock. Retail exchange price of this battery is \$44.45.

Yours very truly,

CONSOLIDATED VULTEE AIRCRAFT CORPORATION


George Martin
Service Manager