

SERVICE PARTS AND ACCESSORIES LETTER

STINSON DIVISION
CONSOLIDATED VULTEE AIRCRAFT CORPORATION
WAYNE, MICHIGAN

158-2

TO: Distributors and Direct Factory Dealers

LETTER NO.: 10

TITLE: Voyager Seat Cover

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DATE: June 26, 1947

Gentlemen:

This letter cancels and supersedes Service Information Letter No. 23 on this subject.

This accessory has proved to be a very profitable source of extra revenue for those distributors and dealers who recognized the utility of this item and merchandised it. That it has been popular is proved by the fact that we have just placed our fourth re-order with the manufacturer.

All this follows the pattern of the automobile industry which has developed public acceptance of seat covers to the point of where even department stores are running them as leader items. Installation is simple, service is a negligible point and the profit spread is ample enough to warrant your utmost consideration to stocking and selling seat covers.

These are now available in two types of kits. The complete set (No.1), consists of both front chairs and both rear seats. The number two kit consists of covers for both front chairs only. Prices on the two kits are as follows:

No. 1 (complete)	Voyager Seat Covers	\$35.00 List, F.O.B. Wayne, Michigan
No. 2 (front only)	Voyager Seat Covers	\$22.00 List, F.O.B. Wayne, Michigan

Your discount on both kits is 30% from list and in the case of Distributor's Dealers we recommend that 15% be passed on to the dealer.

The same high quality material and specifications are incorporated in the front seat kit as the complete set which most of you have been ordering for the past several months. On new orders please specify whether the number one or number two kit is required.

Yours very truly,

STINSON DIVISION
Consolidated Vultee Aircraft Corporation

George Martin
George Martin
Service Manager